

FACTSHEET

Wintershall DEA key figures

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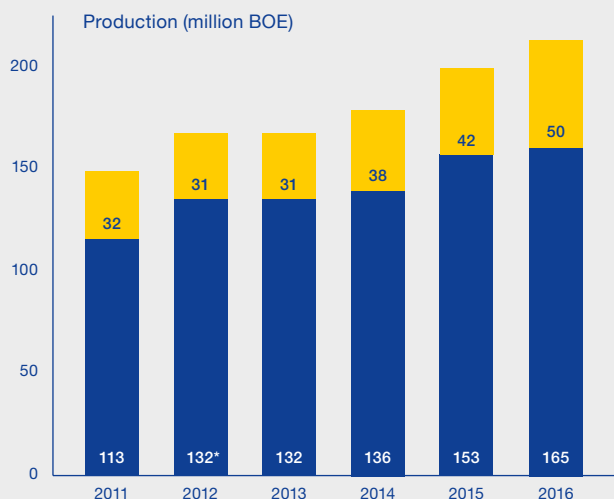
Shaping the future.



Wintershall and DEA key figures

On course for growth

Development of production volumes

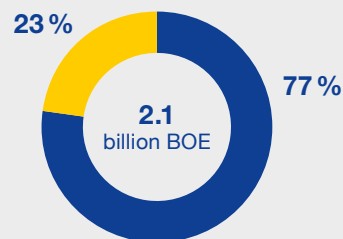


* Adjusted due to changed IFRS. The conversion factor for natural gas is 5.6 BSCF per MBOE (million barrels of oil equivalent); previously 6.0 BSCF per MBOE.

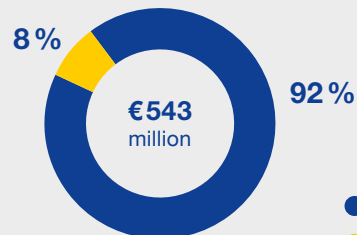
Proven reserves (1P)

as of 31.12.2016

Reserve range = 10 years

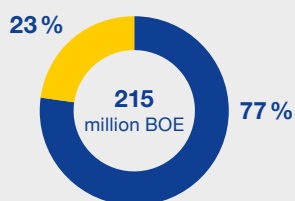


EBIT 2016

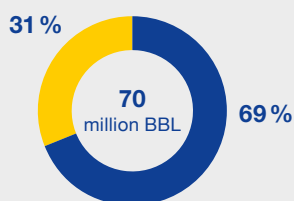


● Wintershall
● DEA

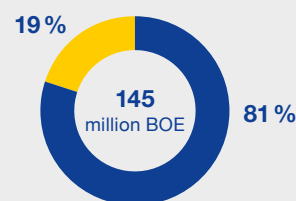
Wintershall and DEA in comparison (2016)



Overall production



Oil production



Gas production

● Wintershall
● DEA

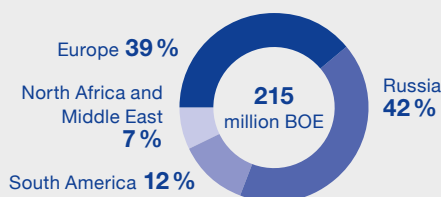
A subsidiary of

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We create chemistry

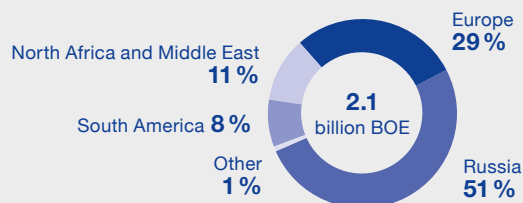
Wintershall DEA (2016)

Production by region



Proven reserves (1P) by region

as of 31.12.2016



		Wintershall	DEA
Employees (worldwide)		2,000	1,150
Production 2016	Oil	48 million BBL	22 million BBL
	Gas	117 million BOE	28 million BOE
Oil-Gas ratio 2016	Oil	29%	44%
	Gas	71%	56%
Regional production		Russia 54%, Europe 28%, South America 16%, North Africa and Middle East 2%	Europe 72%, Egypt 26%, Other 2%
Key financial figures 2016	Sales	€2,768 million	€1,483 million
	EBIT	€499 million	€44 million
	EBITDA	€1,596 million	€614 million
	Net income	€362 million	€(36) million
	CAPEX	€1,115 million	€656 million

Reserves

Proven reserves (1P) as of 31.12.2016	Oil: 440 million BBL Gas: 1,182 million BOE Total: 1,622 million BOE	Total: 483 million BOE
Reserve range (2016)	10 years	10 years
Locations (countries)	Germany, Norway, UK, Denmark, Netherlands, Libya, Argentina, Russia, UAE (Abu Dhabi)	Germany, Norway, Denmark, Egypt, Algeria, Libya, Turkmenistan, Mexico
Year founded	1894	1899

Wintershall Holding GmbH, based in Kassel, Germany, is a wholly owned subsidiary of BASF in Ludwigshafen. The company has been active in the extraction of natural resources for 120 years, and in the exploration and production of crude oil and natural gas for over 80 years. Wintershall focuses on selected core regions where the company has built up a high level of regional and technological expertise. These are Europe, Russia, North Africa, South America, and increasingly the Middle East region. The company wants to expand its business further with exploration and production, selected partnerships, innovation and technological competence. Wintershall employs about 2.000 staff worldwide from 50 nations and is now Germany's largest, internationally active crude oil and natural gas producer.



Shaping the future.

DEA Deutsche Erdoel AG, based in Hamburg, is an international operator in the exploration and production of crude oil and natural gas. It focusses on the safe, sustainable and environmentally friendly recovery of oil and gas. DEA Deutsche Erdoel AG has 118 years of experience working along the entire upstream value chain as an operator or project partner. With a workforce of around 1,150 employees, DEA Deutsche Erdoel AG has shares in production facilities and concessions in, among others, Germany, Norway, Denmark, Egypt, Algeria and Mexico.

