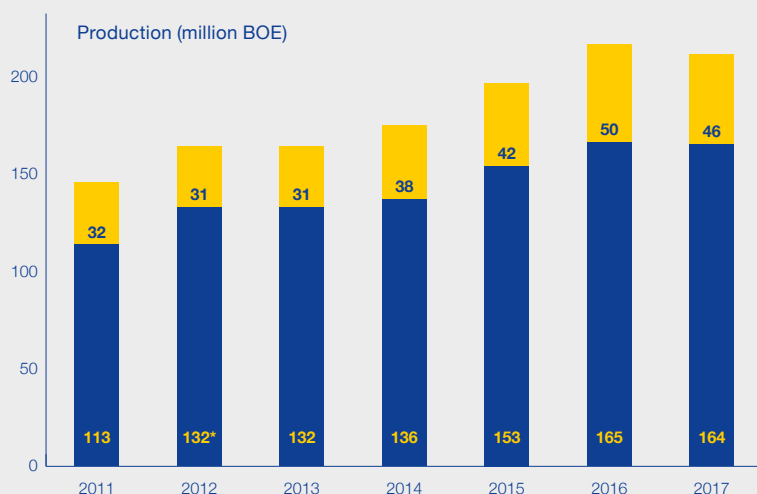




### Wintershall and DEA key figures

#### On course for growth

Development of production volumes

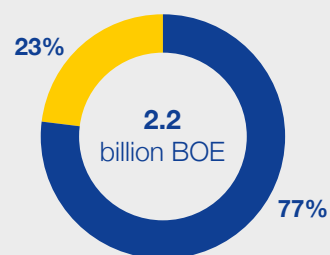


\* Adjusted due to changed IFRS. The conversion factor for natural gas is 5.6 BSCF per MBOE (million barrels of oil equivalent); previously 6.0 BSCF per MBOE.

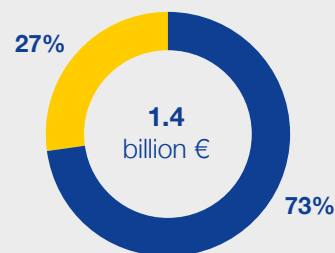
#### Proven reserves (1P)

as of 31.12.2017

Reserve range = 10 years

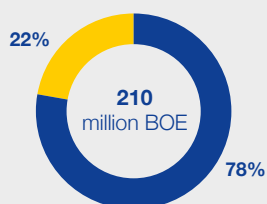


#### EBIT 2017

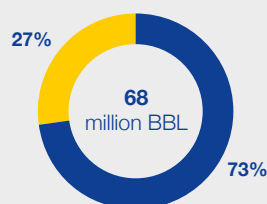


● Wintershall  
● DEA

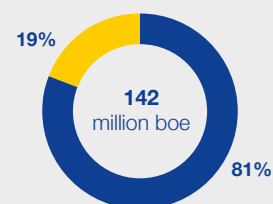
#### Wintershall and DEA in comparison (2017)



Overall production



Oil production

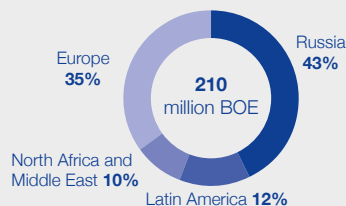


Gas production

● Wintershall  
● DEA

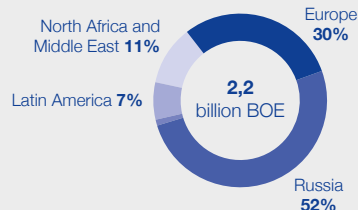
## Wintershall DEA (2017)

### Production by region



### Proven reserves (1P) by region

as of 31.12.2017



		Wintershall	DEA
<b>Employees (worldwide)</b>		1,984	1,126
<b>Production 2017</b>	Oil	50 million BBL	18 million BBL
	Gas	114 million BOE	27 million BOE
<b>Oil-Gas ratio 2017</b>	Oil	30 %	40 %
	Gas	70 %	60 %
<b>Regional production</b>		Russia 55 %, Europe 25 %, South America 16 %, North Africa and Middle East 4 %	Europe 72 %, North Africa 28 %
<b>Key financial figures 2017</b>	Sales	€3,244 million	€1,450 million
	EBIT	€1,043 million	€385 million
	EBITDA	€2,069 million	€801 million
	Net income	€719 million	€21 million
	CAPEX	€988 million	€838 million

## Reserves

<b>Proven reserves (1P) as of 31.12.2017</b>	Oil: 478 million BBL Gas: 1,198 million BOE Total: 1,676 million BOE	Total: 508 million BOE
<b>Reserve range (2017)</b>	10 years	10 years
<b>Locations (countries)</b>	Germany, Norway, UK, Denmark, Netherlands, Libya, Argentina, Russia, UAE (Abu Dhabi)	Germany, Norway, Denmark, Egypt, Algeria, Libya, Mexico
<b>Year founded</b>	1894	1899

**Wintershall Holding GmbH**, based in Kassel, Germany, is a wholly owned subsidiary of BASF in Ludwigshafen. The company has been active in the extraction of natural resources for 120 years, and in the exploration and production of crude oil and natural gas for over 80 years. Wintershall focuses on selected core regions where the company has built up a high level of regional and technological expertise. These are Europe, Russia, North Africa, South America, and increasingly the Middle East region. The company wants to expand its business further with exploration and production, selected partnerships, innovation and technological competence. Wintershall employs about 2.000 staff worldwide from 50 nations and is now Germany's largest, internationally active crude oil and natural gas producer.



Shaping the future.

**DEA Deutsche Erdoel AG**, based in Hamburg, is an international operator in the exploration and production of crude oil and natural gas. It focusses on the safe, sustainable and environmentally friendly recovery of oil and gas. DEA Deutsche Erdoel AG has 118 years of experience working along the entire upstream value chain as an operator or project partner. With a workforce of around 1,150 employees, DEA Deutsche Erdoel AG has shares in production facilities and concessions in, among others, Germany, Norway, Denmark, Egypt, Algeria and Mexico.

